



ALBUQUERQUE
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FOUNDATION

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MEMO

To: Board of Trustees
From: Marisa Magallanez, President & CEO
Date: August 18, 2026
Re: CEO Update

The purpose of this memo is to provide the Board of Trustees with a high-level snapshot of key activities and organizational updates across the Albuquerque Community Foundation and New Mexico Community Trust, complementing the mid-year KPI report enclosed in the board materials.

Wins!

Native Americans in Philanthropy (ACF) – ACF was awarded a \$75,000 matching grant to support Native organizations and communities. Matching contributions will be used to establish an endowment fund.

Professional Services Fund (NMCT) - We have raised \$800,000 to launch a pilot initiative designed to help New Mexico nonprofits navigate significant disruptions caused by reductions, delays, or uncertainty in federal and other public funding. Rather than providing direct grant dollars, the Fund connects eligible organizations with fully funded professional consulting and technical assistance tailored to their most pressing organizational needs.

ACF X NM United Partnership – Girls in the Game. ACF hosted a community tailgate for the August 1st NM United game. \$5 from every ticket purchased will be donated back to the Foundation. Proceeds raised from the match will be granted back into our community to support local nonprofits and initiatives. Marisa and Future Future Funder, Aurora Esquibel, got to deliver the ball!

Community Experience & Customer Service

Action Team Near-Term Deliverables (4 of 14)

- **Service Model:** Final service model is complete.
- **Employee Service Agreements:** Draft complete; pending my final review.
- **Customer Journey Maps:** Drafts in development.
- **Trainual Implementation:** Ongoing as teams continue documenting and standardizing core processes.

The Action Team meets weekly, and provides weekly updates to the CEO on progress.

CEP Donor & Grantee Satisfaction Survey

- The survey has now closed.
- Participation rates were 21% of donors and 36% of grantees.
- The Center for Effective Philanthropy (CEP) is currently analyzing the survey results, with final findings expected in early August. CEP will present the results to both staff and the Board of Trustees. The findings will establish baseline benchmarks for the Foundation's donor and grantee experience, inform continuous service improvements, and provide valuable input to Public Equity Group as they develop ACF's strategic plan. Presentation dates have not been set.

Strategic Plan

- Strategic planning is underway, with staff and Board 1:1s in process.
- Staff and Board working groups are established, with the Board Steering Committee convening in late July/early August to review early themes, guide the next phase of work, and help ensure strong alignment throughout the planning process.
- A staff kickoff is planned for August to engage the broader organization in the process.

Leadership Transition – Organizational Documents

- At the Board's request, staff completed an internal review to confirm that organizational documents and authorizations have been updated to reflect the leadership transition from Randy Royster to Marisa Magallanez.
- The review has been completed, and all necessary updates have been verified.
- As an additional step, the Finance Team is preparing formal notification to all investment managers regarding the Foundation's leadership transition and updated authorized representatives.

Looking Ahead

Over the next quarter, key areas of focus include:

- Advancing the strategic planning process with Public Equity Group
- Community Experience & Customer Service priority areas of focus.
- Results from CEP Survey
- Onboarding VP of Development
- Office improvements to accommodate more staff
- Hire 2 new staff members: Development (Major Gifts Officer vacancy), Community Finance Director (related to new grant programs)